

TOGETHER

NEWSLETTER PZ STELMACH



Issue no. 1

TOGETHER!

Dear Sir, Dear Madam,

We give into your hands the first issue of PZ Stelmach newsletter by means of which we would like to strengthen our business relations.

We would like to be TOGETHER with you and cooperate on the customers' satisfaction. We are hopeful that contents presented in the consecutive issues will raise your interest.

Being thankful for the outgoing collaboration, we wish you (and also ourselves) further and mutual development.

Board and staff

PZ Stelmach sp. z o.o. (Ltd.)



PZ Stelmach's own materials

NO GOOD BUSINESS PARTNERS MEANS NO SUCCESS

Business is like marriage. If you have good, trusty and loyal partner, you can achieve a lot. Besides, such a partner gives also a great support and an inspiration – **interview with Leon, Wojciech and Marcin Stelmach.**

What is business for you?

Hmmmm!

Leon Stelmach: My own business is my whole life.

Wojciech Stelmach: Own business is a challenge! You have to expose many different variable factors. Continuous search for the new and better solutions is also a very significant element. Additionally, sometimes they do not have to be very complicated.

Marcin Stelmach: Business run in a good way is, undoubtedly, a considerable enterprise based on trust and partnership. Nevertheless, achievements are always the result of excellent cooperation between completely different personalities. This is the basis which, if fulfilled in life, gives positive effects such as financial and time independence. After achieving those two aims, we may say that our working life is in our own hands.

WHAT RUNNING A BUSINESS MIGHT BE COMPARED TO?

M: I reckon marathon would be a great comparison here. Like in business – you also need to be brave, determined, persistent and believe in victory constantly. The first start makes us always fearful if we finish the race. Nevertheless, this fear is also a good motivation. In the first kilometers we always fight for achieving a good position and the beginning is always pushed by factors such as faith and power. As time goes by, tiredness and doubtfulness appears but you run on. Then the run becomes a peaceful, steady but demanding fight. In the end, the finishing line appears which is the consummation of the effort put into the easier and harder kilometers. Every person who decides to run his or her own business is at some stage of his or her company's marathon. And I wish everyone to find his or her finishing line. The foundation of good cooperation is a manner of making relations with other people which should lead to the bond of mutual understanding and respect. I wish it to every entrepreneur. Building good and friendly relations usually lead to achieving long-term and successful cooperation.



Stand PZ Stelmach on Fair Inhorgenta 2017



Stand PZ Stelmach on Fair Out of The Box 2017

L: Business is like marriage. If you have good and loyal partner, you can go really far. Moreover, such a partner is also a great inspiration and support.

„Our customers and their opinions are the guideline for us.” – W. Stelmach

IS COOPERATION ALWAYS BENEFICIAL?

M: There is no development without cooperation. And without development, the company is cursed with degradation.

W: It is obvious! Our customers and their opinions are the guideline for us. Eventually, our company's activity is customer satisfaction driven.

L: I have always opted for cooperation and it repays.

PZ STELMACH WILL PARTICIPATE IN THE JEWELLER'S FAIR GOLD-EXPO 2017

IN WARSAW. We would like to invite all of you to visit our booth during the Jeweller's Fair Gold-Expo 2017 which will take place on 5-7 October at Centrum Gold-Expo XXI in Warsaw.

OUR NEW MODELS 2017



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OUR 5 TOP MODELS

On the basis of placed orders we have created the list of the most popular models (apart from classic models) from our collection. Below we present the list made after the first half of the year.:

1. **Model no 99**
2. Model no 60
3. Model no 270
4. Model no 276
5. Model no 89

DID YOU KNOW?

It has been estimated that approximately 10 billion tons of gold lies under the oceans which gives 25 tons of gold for every cubic mile of water!

COLUMNS OF OUR NEWSLETTER ARE OPEN TO YOU

Giving into your hands the first issue of our newsletter, we would like to encourage you to coedit its next issues. In case of some interesting remarks, hobbies or if you want to share with us and other readers something extraordinary – our columns are at your disposal. Please, send your texts to biuletyn@pzstelmach.pl.

Newsletter's editorial office:

Sales Department of PZ Stelmach

We kindly inform that we do not return sent materials.